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## Tip of the Month

Already had a look at our new Download Area? There you will find a lot of useful information around the topic Air Hoists.

## The Need for Speed

A common concern when looking for the right lifting equipment is the speed of lift. Sometimes we want the fastest possible technology, and other times the lift is too fast. Here are some practical examples:

### *Profi 025 TI, Capacity 250 kg*

- Lifting speed 20 m/min
- A lift of 8 m takes 24 seconds
- A lift of 3 m takes 9 seconds
- A lift of 0,5 m takes 1,5 seconds

### *Mini 250, Capacity 250kg*

- Lifting speed 8 m/min
- A lift of 8 m takes 60 seconds
- A lift of 3 m takes 23 seconds
- A lift of 0,5 m takes 4 seconds

Small lifts, of under five feet, are the most common in our market. You can see that the difference in time is not that substantial. For longer lifts, the speed can have a dramatic effect. The most important question is the amount of lift in your application. The shorter your actual lift, the less important speed is.

## Trade Fairs 2006



CeMAT  
ASIA



- 22. - 25.8.06: Offshore Northern Seas (ONS), Stavanger, Norway
- 10. - 13.10.06: CeMAT Asia, Shanghai, P.R. China
- 01. - 04.11.06: China Coal Expo, Peking, P.R. China
- 05. - 08.12.06: OSEA, Singapur

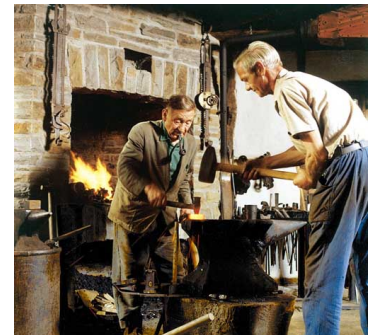
We are looking forward to your visit.

## JDN History, Part 2

### Heinrich Wilhelm Neuhaus (14.4.1765 – 2.4.1831)

In the same year when the Peace of Tilsit was declared and Westphalia was made a kingdom by Napoleon's mercy the "Sprockhövelsche Fabrick" came to an end. But it was not the end for Heinrich Wilhelm Neuhaus and his smithy. He overcame these difficult times by selling his products on his own so that he could hand over a flourishing business to his son Johann Diederich II. in 1831.

In the possession of the Neuhaus family is an iron to make New Year's cakes which was made by the founder of the company Diederich Conrad Neuhaus in 1778. On one side of the iron the following words are engraved: Diederich Conrad Neuhaus und Elsa Margareta Beckmann; Anno 1778.



Winch Smithy of 1745



Actual Cake Iron from 1778

Questions regarding this newsletter may be forwarded to:  
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Your **J.D. NEUHAUS** Sales Team